Mailing
P.O. Box 227
Port Salerno, FL 34992

Shipping
4800 SE Anchor Avenue
Stuart, FL 34997

February 27, 2010

Tom Tebbens II
CEO
US Hoists Corporation
800 Burman Blvd.
Calverton, NY 11933

Dear Tom,

Our recent purchase of an Acme 50 ton Marine Travel Crane has proved to be an asset beyond expectations. I commend you and your Organization for the quality of product, for the engineering, technical, and field support, and for the extra effort that was part of the construction which tailored the Crane to our specific and particular needs.

The unit was a replacement for our 28 year old, 30 ton Acme Crane, and not because the existing crane wasn't performing, rather, it was to enable us to haul at higher capacity. In fact, the solid year-over-year performance of our 30 ton Crane was our basis for selecting Acme to provide the sought after upgrade.

Since placing the Crane into operation in the summer of 2009, the unit has worked to perfection and our customer base has (I am pleased to report) expanded considerably, while still maintaining our core clientele. Our most recent haul was a 93,000 pound Hampton motor yacht – our largest to date. The lift and vessel transport were flawless and uneventful, with a happy owner and boat captain observing the activity.

Word of mouth advertising is most important to us; it is the best means we have to seek further business. The new Crane is doing its part along these lines and I am anticipating that, as long as we hold up our part of quality performance here in the Yard, we will continue to grow and prosper.

Again, my sincere thanks to you and your Organization (and a special thanks to Webster) for providing us with a high performance Crane which should meet our needs for another 28 years.

For A & J Boat Works,

Arthur Cox
Owner

Phone: 772-286-5339 **Fax: 772-286-9919**

Website: www.ajboatworks.com **Email: ajboatworks@comcast.net**

A & J BOAT WORKS IS A FL CERTIFIED "CLEAN BOAT YARD"